

VENDOR	ALLIED PLASTICS CO INC	AUDIO VISUAL INNOVATIONS	BENZ MICROSCOPE OPTICS CENTER INC.	CCS PRESENTATION SYSTEMS	CAPITAL MICROSCOPE SERVICES INC
SAP #	643	1114			21099
Contact	Fran Compton	Suzanne Capasso	Michael L. Benz	William Poremba	Elvie Tidwell
Phone #	904-359-0386	904-281-2714	734-994-3880	904-998-7227 x 207	877-634-3408
Fax #	904-353-4746	800-244-8630	734-994-9090	904-998-7225	770-422-1833
Supplies %	NONE	15%	NONE	NONE	15%
Equipment %	70%	20%	Various	15-74.25% see attached vendor price lists	15%
Chemicals %	NONE	N/A	NO BID	NONE	N/A
Min. Order	N/A NO Min	\$30.00	\$25.00	\$25.00	
Delivery	15-30 DAYS	30 DAYS	STOCK TO 120 DAYS	30 DAYS	10-15 DAYS
Catalog	ALLIED/2010	ELMO USA/Innovative Product guide/Smart Tech	2008-2009	VISUAL CATALOG	CAPITAL MICROSCOPE SERVICES
Effective Dates	JAN. 1 2010 TO DEC. 31 2010	2010	catalog 2010-2011 going to perss december upon completion and award, we will forward	12/10/09-12/31/11	2009-2010
Exclusions		15% off Supplies/accessories over \$50.00 list price.	as long as mfg prices lists are in effect. Should there ba a price increase, same discount apply. See attached discount sheet for items excluded form all discounts		NONE
Web catalog		www.avispl.com	www.benzmicroscope.com		www.microscopeandmore.com
P-Card	NO	NO	No-Discount do not apply on-line Orders on order forms and / or called in may be put on purchase card	NO	YES

VENDOR	ETA/CUISENAIRE	FISHER SCIENCE EDUCATION	FLINN SCIENTIFIC INC	FREY SCIENTIFIC	HENRY SCHEIN
SAP #	4059	4818	4866	5209	26473
Contact	Ralpa Carson	Sean Nichols	Jim Nesbit	Lisa Chasse	Janne Viggiano
Phone #	800-445-5985 x3218	800-320-0320 x1367606	800-452-1261	800-225-3739 x610	800-851-0400
Fax #	888-333-9588	800-955-4763	866-452-1436	877-256-3739	866-738-8999
Supplies %	18%	31%	15%	28%	15%
Equipment %	18%	31%	15%	28%	15%
Chemicals %	18%	31%	15%	28%	N/A
Min. Order	\$100.00	free shipping on all orders over \$100. excluding live hazardous motor freight items	NONE	NO MINIMUM ORDERING	\$125.00
Delivery	7-10 DAYS	3-5 DAYS	7-10 DAYS	30 DAYS	3-5 DAYS ON STOCK ITEMS
Catalog	2010 K-12 Math./Science combined catalog 2011 K-12 math /science combined catalog	FISHER SCIENCE EDUCATION 2009	FLINN CHEMICAL & BICLOGICAL	2009,2010 &2011 FREY SCIENTIFIC & ELEMENTARY	2009 SPECIALTY MEDICAL CATALOG
Effective Dates	2010-1/1/2010-12/31/2010,2011-1/1/2011-12/31/2011	JAN.1,2009 TO DEC. 31,2009	FEB.2009	2009,2010 & 2011	
Exclusions	all item numbers with letter P in the 3rd position of the item number (i.e. (x p -xxxx) are excluded from catalog discount. These items are manufactured and distributed exclusively by ETA/Cuisenaire ETA/Cuisenaire offers FREE SHIPPING on discounted order of \$100 or more. order less than \$100. <u>do</u> receive the appropriate discount but incur a 12% charge for S/H with a \$7.00 min. next day 2nd day and 3 day select are excluded Please reference DCPS#0013-10/LM on PO's insure your discount	DISCOUNT EXCLUDES ITEMS THAT END WITH "ND"	Flinn Scientific, inc is honored to offer you the following quote items which apply to most items in th Flinn Chemical and Biological reference manual: discount: 15% on most catalog items minimum order amount to qualify for discount NO MINIMUM: freight: free shipping on most catalog items minimum order amount to qualify for free freight, NO MINIMUM exceptions o discount: live material, lab furniture, the Flinn spectrophotometer (AP7026) & accessories, computer software, technology products and E- learning exceptions to free freight: live material, lab furniture, hazardous material surcharges, items requiring truck freight and technology products PLEASE REFERENCE THD FLINN QUOTE # ON YOUR ORDER 74133	No discount on school specialty exclusive product with a prefix of N. free shipping on all items except: live specimens, hazardous materials and products that must ship by motor freight see contract letter a these items are noted with a prefix of L.,H. or T in our 2009 catalog. All motor freight items will incur a min. \$75.00 fee or 12% of the line value items noted with a prefix of L or H please see catalog order information for charges. PLEASE CONTRACT # C-025137903-F	Manufacturer freight charges will apply for all equipment, i.e. ice machines, furniture, etc. Hazardous materials subject to DOT hazardous materials handling charge, Prescription items (i.e. pharmaceuticals and vaccines) are excluded-please call for pricing. Office supplies are excluded from the Catalog discount program. free Frt. for all order over \$125.00
Web catalog	www.etaquisenaire.com	www.fisheredu.com	www.flinnsci.com	www.freyscientific.com	www.henryschein.com
P- Card	yes	yes	yes	yes	yes

VENDOR	KAPLAN EARLY LEARNING CO.	NASCO	PASCO SICENTIFIC	SARGENT-WELCH	SCIENCE KIT LLC.
SAP #	7256	9108	9987		11608
Contact	Roxanne Keele	Dave Johnson	Ms. Dori Haggerty	Ray Kufeldt	Joe Iacono
Phone #	904-742-1677	800-558-9595	407-455-4821	847-463-1180	770-826-4060
Fax #	336-712-2243	920-563-8296	916-786-7565	800-814-0607	800-828-3299
Supplies %	20% no min. for discount	15%	5%	29.5%	20%
Equipment %	20% no min. for discount	15%	5%	29.5%	20%
Chemicals %	N/A	15%	N/A	29.5%	20%
Min. Order	\$300.00 min. for free standard shipping	\$50.00	N/A	N/A	\$200.00
Delivery	7-10 business days for in stock items, 2-6 wks for dropshipped/backorders	Del. Apr. 7-21 days	14-28 days A.R.O.	7-30 days A.R.O.	7-10 days A.R.O.
Catalog	Early Childhood Edition-Update in January & K-5 update in March	Nasco Science 2010 # 889 & Nasco Science 2011 #932	2009/10 Phys & Eng. Education & 2009/10 K-12 Solutions Catalog	Sargen-Welch 2010	Science Kit & Boreal Lab Middle /High school
Effective Dates	2009	WHEN ORDERING YOU MUST REFER TO QUOTATION # 40973	Jan. 1,2009 thru Dec. 31,2009 new catalogs available Jan. 2010	(annual catalog change in January 2010)	2009catalog until Jan. 1,2010 after that time a new catalog with price change will be issued in Dec. of each successive year
Exclusions	Our offer in not valid with any other sale offers, bids, quotes, coupons, or discount. This offer cannot be use toward purchases of gift certificates.	xenopus frogs & live material coupon cards are excluded. F O B destination except number with prefix (living material)which are F O B shipping point and shipped on request. Any live material shipment totaling less than \$30.00 in subject to a \$5.00 handling charge. A \$12.00 hazardous service charge will be added to all chemicals listed in the catalog W/A diamond insigna any KM chemical shipment totaling less than \$20.00 is subject to a \$3.50 handling charge15% discount off current science catalog items except furniture which is a 5% discount	PLEASE REFERENCE "QT72822" Pasco is extending a 5% discount off of already educationally discount catalog pricing	REFERENCE # SW-QUOTE # 186545-CT All items designated by catalog price ending with A "9"....(I.E. XX.09,5.49, 12.89, ETC.)...will be shipped at catalog net price. Destination (free freight) on order over \$200.00. sargent Welch will pay all normal delivery charges. hazardous materials surcharges will be added where applicable	PLEASE USE QUOTE # SE91802 Live preserved materials, telescopes any special order, kodak cameras, pasco items , vernier probeware, publisher kits and their replacement parts are excluded from this discount. Free shipping on orders over \$200.00 with the exception of live material, hazardous materials, items required to ship via motor freight, and items requested for overnight or two-day delivery
Web catalog	www.kaplanco.com	www.nasco.com	www.pasco.com	www.sargentwelch.com	www.sciencekit.com
P-card	yes	yes	yes	yes	yes

VENDOR	SOUTHLAND INSTRUMENTS INC.	WARD'S NATURAL SCIENCE
SAP #		13789
Contact	Edward Mascio	Patti Luciano
Phone #	800-862-0447	800-962-2660
Fax #	714-893-3613	877-247-0176
Supplies %	N/A	15%
Equipment %	15-20% see attachment	15%
Chemicals %	N/A	15%
Min. Order		N/A
Delivery	30-60 days	7-10days
Catalog	Southland Instruments INC	Biology/ Chemistry Geology
Effective Dates	12/1/2009 to 12/1/2010	Jan.-Dec. of current year
Exclusions		15% discount (except Vernier LabPro, Probes & Sensors, pasco pasport, probes & sensors and Kadak digital products) Free shipping on orders totaling \$100.00 or more (except living/perishable material hazardous material and motor freight shipment)
Web catalog	www.southlandinstruments.com	www.wardsci.com
P-card	yes	yes

Prepared By: Cammie Wise

Date: 1/19/2010

Reviewed By: Louis Mitchum

Award:

Rejections: Pasco Scientific did not meet the requirements of SC#6, minimum discount of 15%.
 Ward's Natural Science did not provide a catalog as specified in SC#7 and the bid proposal form.